

Technical Team Lead – Smart Invoicing

Lusaka, Zambia | Full-time

Start Date: July 2026

Closing Date: 30 June 2026

Apply via: hrzam@axissolafrica.com

Lead the technology and the growth of Zambia's Smart Invoicing future.

We are an established ICT and Healthcare Technology group with a footprint across multiple African markets, delivering solutions to leading government and enterprise clients. As ZRA's Smart Invoice ecosystem reshapes digital tax compliance, we're scaling our fiscalisation practice and looking for a leader who can drive both the engineering and the commercial side of it.

This is not a pure coding role, and it's not a pure sales role. It's for a senior technologist who can architect a Smart Invoice integration in the morning and shape a client proposal in the afternoon.

What you'll do

- Own the architecture and delivery of Smart Invoice integrations across ERP/POS, retail, utilities, fuel, and logistics clients.
- Lead and grow a team of integration engineers.
- Drive delivery — scope, budget, risk, go-live, and hypercare.
- Support the commercial pipeline: scoping, estimating, proposals, and client engagement.
- Be our credible technical face with clients, partners, and the Zambia Revenue Authority.

What we're looking for

- 10+ years in software engineering / solutions architecture, with technical leadership experience.
- Hands-on fiscalisation, e-invoicing, or tax-authority integration experience (ZRA Smart Invoice strongly preferred; ZIMRA / MRA / FIRS / KRA equivalent welcome).
- Strong API, middleware, and ERP/POS integration background.
- A project / agile certification (PMI-ACP, PMP, PRINCE2 or similar).
- Commercial instinct — comfortable scoping deals, supporting proposals, and engaging executives.
- Must be a member of the Information and Communications Technology Association of Zambia (ICTAZ) with a valid practicing license.

Nice to have

- Multi-country African delivery experience.

- Government / public-sector programme exposure.
- Cloud, fintech, or digital-payments background.

What we offer

- A leadership seat in a fast-growing regional fiscalisation practice.
- Complex, high-impact GovTech and enterprise work across the Northern Region.
- The autonomy to build, not just maintain.

To apply

Send your CV and a short cover note to hrzam@axissolafrica.com with the subject line **“Technical Team Lead – Smart Invoicing.”**

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We are an equal-opportunity employer.