

# DIGITAL Transformation Platform for

By



By  
Rapidly converting ideas to Process Driven Apps  
at an amazingly accelerated pace, however complex they may be !



Digitally Transform Zambia

# About ZCOM Systems



**IT Tech  
Company**



**Digital  
Transformation**



**Low Code  
Platform  
+  
BPM Platform  
+  
Content  
Management  
Framework**



**Strong Resources  
Trained  
specifically on the  
Low Code  
Platform**



**Solutions and  
Services  
around the  
platform**

# What is Low Code Platform

**A Low Code Platform is one where complex enterprise Apps can be built very rapidly without writing code**

- Apps can be created 10 times faster than traditional development
- Apps built on Low Code Platforms are designed for change – use drag and drop interface to modify any part of the application in a hassle free way!

Using an Industry 4.0 Compliant Low Code Platform, Apps can leverage the following capabilities with ease

Workflow Management + Dynamic UI for Web + Dynamic Mobile Apps + Process Automation + AR/MR/VR Contents + Integration Framework

# iPROOF Platform ERP– Key Differentiator

- » **Low Code Development is the future of how IT systems would be built - Especially in the Post COVID ERA**
- » **Industry experts predict 65% of all development would be through low code platforms**
- » **Low code platform with BPM shall drive Digital Transformation**

**ZCOM specializes in Low Code Platform based development.  
We are proud to see our developers create Apps and modules in 2 to  
3 weeks using our Digital Platform**





# iPROOF Platform based Development

**Low Code Platform**



**BPM Platform**



**Integration Framework &  
Message Oriented Middleware**



## iPROOF Digital Transformation Platform



**Big Data, BI and Ad-Hoc Reporting**



**Robotics Process Automation  
& Smart Decisioning System**



**Mixed Reality/Augmented Reality/  
Virtual Reality**

**iPROOF Low Code Platform  
based**

**ERP**



# Benefits of Implementation of a Digital Ops Platform

- » Increase in Operational Efficiency by 60%
- » Complete visibility, transparency and control on operations
- » Alignment and Compliance to Ministry's SOPs & policies built into the system
- » Paperless office and Digital operations
  - » Study indicates that about 55 to 60% of office waste is recyclable, but on average only 7.5% reaches a recycling facility.
  - » Paperless operations tremendously reduces cost and waste
- » Achieve about 30 to 35% savings in cost of internal operations through structured Digitization of operations
- » Accomplish significant reduction cycle time and complete adherence to key SLA's and KPIs



# iPROOF Based Configurable ERP Modules



**Financial Accounting**



**Sale Order Management**



**Purchase Management**



**CRM**



**Human Resource Management**



**Workforce Management**



**Inventory &  
Warehouse Management**



**Asset Maintenance &  
Management**



**Project Management and  
Task Management**



**User Guidance System**



**VR Based Training**



**Electronic Document Management  
System**



# iPROOF Based Configurable ERP Modules (cont)



**General Administration**



**Departmental Workflow Management**



**Employee Self service portal**



**CEO Office management**



**Incident Management**



**Legal Cell Workflow Management**



**Audit Compliance reports**



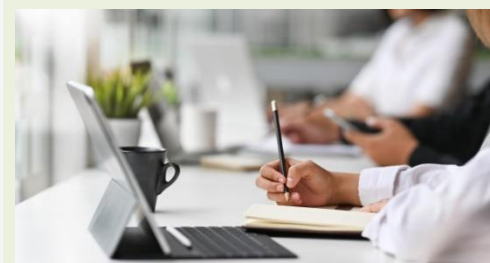
**Digital Ops Framework**



**Case Management**



**Partner Portals**



**Ticketing System**



**Project Management**

# Limitations of Packaged Products

- The requirements of any org are very unique – Standard packaged products are not designed to address these
- Customizing the packaged products would be extremely tedious and as they are not designed to be customized so much
- More importantly, for institutions like any other GO Live is NOT the end of the project, but is the beginning of IT ecosystem.
  - Requirements would keep changing very frequently
- Unless the ERP system is designed to be hyper-flexible, it is our strong belief that it would not be viable and sustainable for any org

# Future Proofing any org

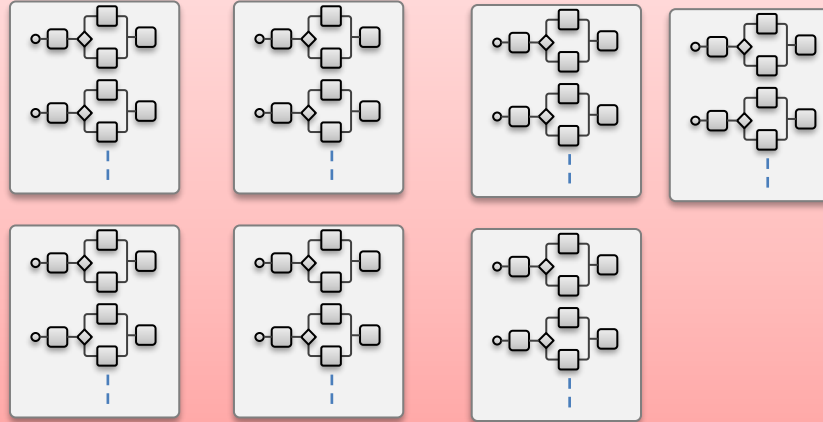
- One thing we have learnt is that the only constant in enterprise software is CHANGE
  - Change during implementation
  - Change post Go Live
- Our Approach is perfectly suited for this paradigm
- The Platform is Designed for Change
- The ERP can be changed at any point without any constraints



# iPROOF Platform Based ERP – How is it conceived?

- Each Module of ERP shall be considered as a collection of Processes
- Each process of each Module shall be independently managed
- Each process shall evolve over a period of time – The platform approach is designed for changes

## Platform Based ERP



- The Design studio shall be used to create and manage each and every process of each of the Module
- ZCOM IT Team along with any Org's IT shall be able to create a new Module, modify any Module (adding processes, removing processes, changing processes without any constraint)

# Low Code Platform based ERP – Key Benefits

## Seamless and Harmonious Service Orchestration

- One Platform for all Modules of a Port
- Huge Savings in License Fee & AMC, Huge savings in Professional Services
- Seamless integrations with other vendor platforms and apps

## Extremely Flexible / Configuration based

- Platform is Configuration based.
- Minimal code written to build applications
- Very specific customizations as required by any org can be accommodated with ease
- Even after Go Live changes can be made to the applications

## Constant Innovation and Disruption through technology

- Technologies like Low Code, Business Process Management, Analytics, Augmented Reality, virtual Reality can be leveraged
- Integration to other systems
- Any org can be a trend setter by adopting new technology

## Empower Port's IT Team and be Vendor Independent

- Org's IT team can be independent of Vendor
- They can be easily trained on the platform
- Over a period of time, the IT team can independently manage any module of ERP on their own without vendor dependence

# Configuring each Process App using the Design Studio



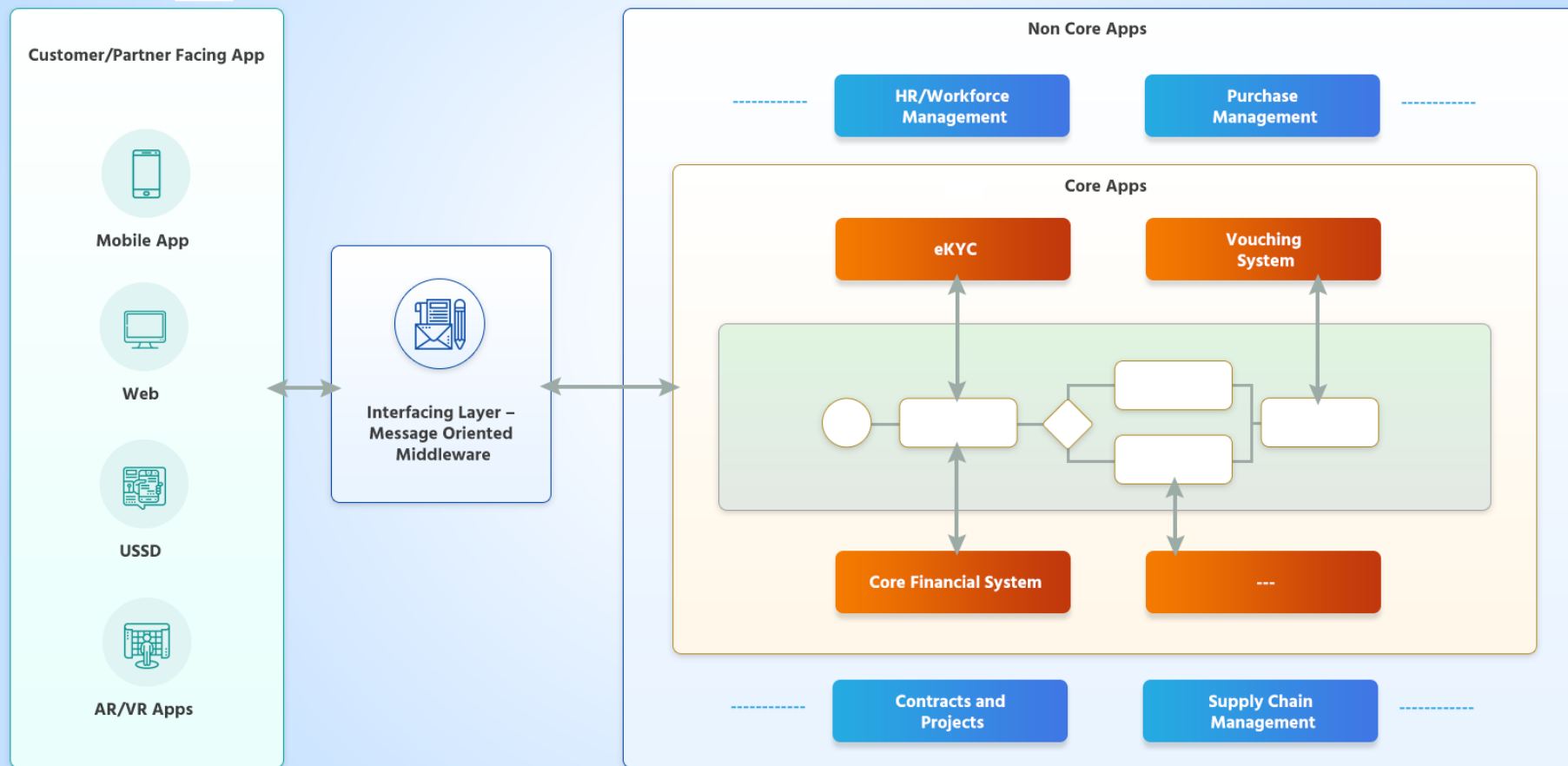


The background of the slide features a blurred image of a person's hand holding a smartphone. Overlaid on this image is a network of white icons connected by thin lines. The icons include a shopping cart, an envelope, a share symbol, a group of people, a circular refresh symbol, a Wi-Fi signal, a globe, and a camera. A large, semi-transparent blue shape covers the left side of the image, serving as a backdrop for the text.

# Case study

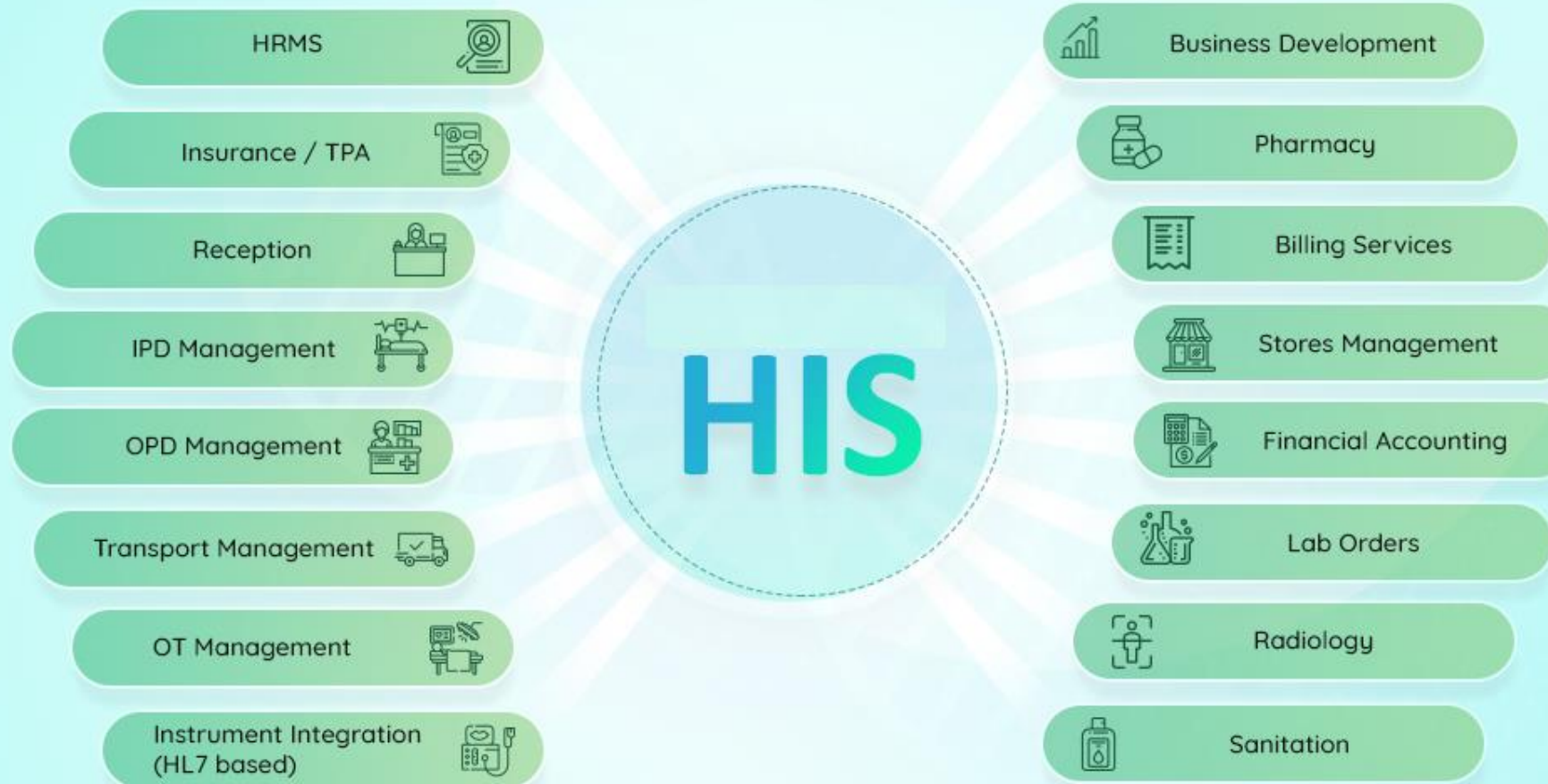
## A happy Customer of ZCOM Systems

# Case Study



- Example of Zamtel – Launching new Mobile apps, POS devices and self-service kiosks for Dealers, customers resulted in lot of changes to the core systems and development of new apps to align all operations with the business changes
- iPROOF used as an unified platform to integrate all core apps – in alignment with the new business processes

# Modules of Digital Health Platform





# ZCOM's Digital Health Ecosystem – Vision 2022

## Citizen



Medical Services



Real-time communication



Virtual doctor visits



Online Videos & Chats



Online Medical Records



## Centralized, Integrated, Smart Digital Health Market Place

Health services delivered through  
Web, Mobile, USSD and API Channels

All Payments to happen through  
Zamtel Mobile Wallet and  
payment Gateway

Implemented by ZCOM Systems  
Powered by iPROOF Platform



Private and Govt Hospitals/Clinics



Insurance



Pharmacy



Laboratory



Radiology



Support Services

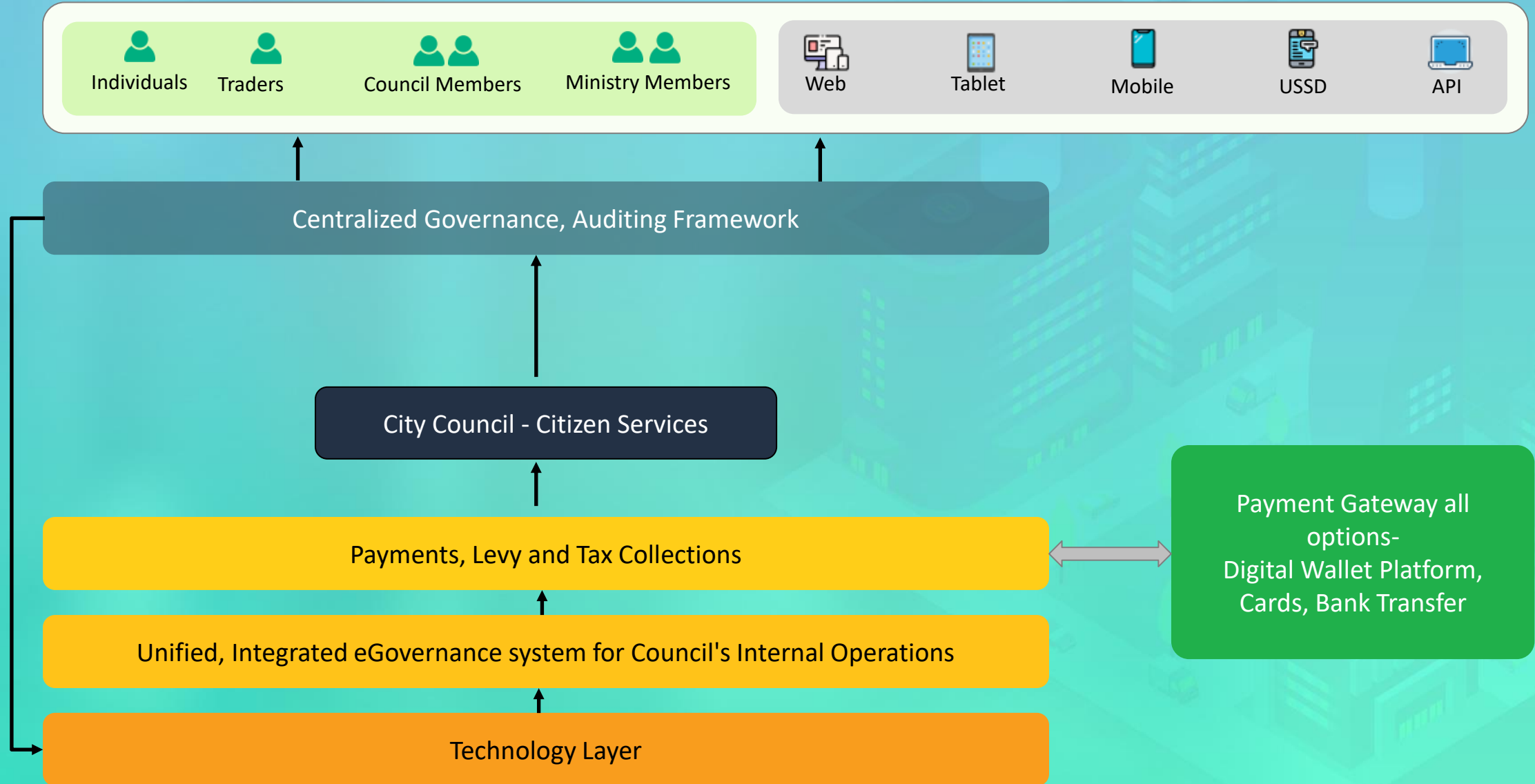


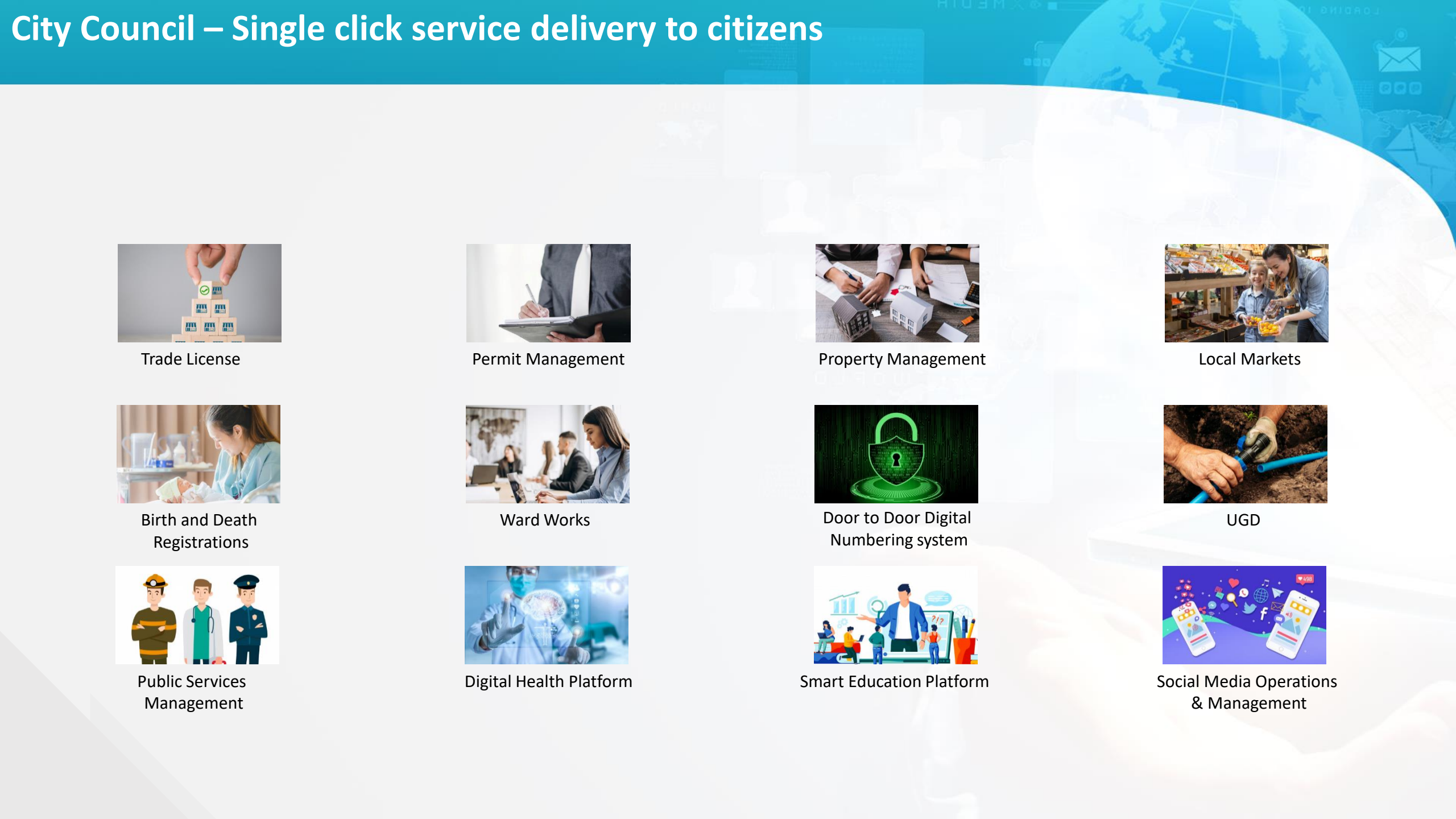
Doctors



Regulatory Authorities

# City Council – Single click service delivery to citizens





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Trade License



Permit Management



Property Management



Local Markets



Birth and Death Registrations



Ward Works



Door to Door Digital Numbering system



UGD



Public Services Management



Digital Health Platform



Smart Education Platform



Social Media Operations & Management